# BUSINESS REPLY MAIL COST MODEL USPS-FY19-21

### I. PREFACE

## A. Purpose and Content

USPS-FY19-21 documents the worksharing-related savings estimate for QBRM letters and cards and the Business Reply Mail fee cost estimates.

#### **B. Predecessor Document**

Docket No. ACR2018, PRC-LR-ACR2018-3 FY 2018 - First-Class Mail, file PRC-FY18-BRM.xlsx.

## C. Corresponding Non-Public or Public Document

There is no non-public document that corresponds to USPS-FY19-21.

## D. Methodology

The Business Reply Mail cost model relies on the same cost methodology that was presented by the Postal Service in Docket No. ACR2018, USPS-FY18-21.

Similar to BRM cost model in Docket No. ACR2018, manual letter productivities from USPS-FY15-23, (Docket No. ACR2015) had to be used for preparation of USPS-FY19-21 models. See preface to USPS-FY19-23 for details.

## E. Inputs / Outputs

Input Source	Input Description
USPS-FY19-7	Volume variability factors Premium pay factors Wage rates Overhead factors
USPS-FY19-10	CRA adjustment factor, DIOSS Accept Rate
USPS-FY19-23	MODS productivity data
USPS-FY19-24	City carrier piggyback factor

USPS-FY19-25 Operations-specific piggyback factors

RCR cost data

2019 RBCS data RCR images processed

ISS / RCR finalization rate

2019 WebEOR data

Outgoing primary acceptance rate

2019 RPW data

Non-letter size BRM shape percentage

USPS-FY15-23 Manual Operations MODS productivity data

2011 PostalOne! Pieces per account data

2011 Field Study Productivity data

Docket No. RM2011-5, Order No. 741 RBCS leakage rate

Docket No. ACR2008, USPS-FY08-10 OSS Reject Rates

Docket No. RM2006-1, USPS-LR-34 BRM Practices Study

Docket No. RM2000-1, USPS-T-29 Productivity Data

The Business Reply Mail cost estimate outputs are relied upon to develop the discounts and passthroughs values contained in USPS-FY19-3.